

# FRONTMATEC

Optimizing your business with  
automation and integration





With over 1200 employees, a global production footprint and presence in 10 countries, we utilize our knowledge on local market requirements and preferences to develop the best solutions for our customers.



## When investing in a Frontmatec solution, you don't just buy features, **you buy benefits** such as high production performance, low downtime and peace of mind

At Frontmatec we are renowned for our high-quality systems for the entire value chain of the meat industry – from carcass grading, slaughter lines, cutting and deboning lines, hygiene systems and control systems, to logistics and packaging. The meat industry is our specialty but we also develop and supply customized solutions for automation in the food industry, other hygiene sensitive industries and the utilities industry.

We are the highly experienced partner that customers count on for every step of the journey – from the initial design phase to the after sales service. Time is of the essence – we react promptly and professionally when dealing with any issue.

# Dedicated to the global meat industry

## Global presence to meet local market preferences

The demand for quality meat is growing worldwide, but with considerable differences in terms of production preferences and requirements. Through three regional business units for meat solutions; North America, Europe and China, we have accumulated market knowledge and technical expertise to develop solutions based on local market demand. Likewise, our after sales operates from the same principle of being close to the customer, either through our own service centers or through a network of service partners. Our control and instrument business unit develops grading instruments and software control solutions globally.

### HYGIENE



Hygiene systems,  
ergonomic work aids,  
automatic systems,  
by-product systems.

### CAPTIVE BOLT STUNNING



World leading manufacturing  
of cartridge powered captive  
bolt stunning tools.

## ROBOTICS



Global robotic solutions for kill line applications.

## MEAT SOLUTIONS EUROPE

High-quality slaughter lines, cutting and deboning lines and logistics solutions for pigs, cattle (incl. calves) and sheep for the European market.

## MEAT SOLUTIONS NORTH AMERICA

High-quality slaughter lines, cutting and deboning lines and logistics solutions for pigs, cattle (incl. calves) and sheep for the North American market.

## MEAT SOLUTIONS CHINA

High-quality slaughter lines, cutting and deboning lines and logistics solutions for pigs, cattle (incl. calves) and sheep for the Chinese market.

## CONTROLS & INSTRUMENTS

Online measuring systems for pig and cattle carcass grading for advanced yield management and quality control.

Identification systems and touch panels for harsh environment.

Complete software solutions for the operation and optimization of food processing facilities.

## AFTER SALES

Global after sales services spanning from spare part sales to customized service contracts.

Three business units operate as affiliated brands of Frontmatec, all leaders within their field:

ITEC – Leader in hygiene solutions to the global food industry

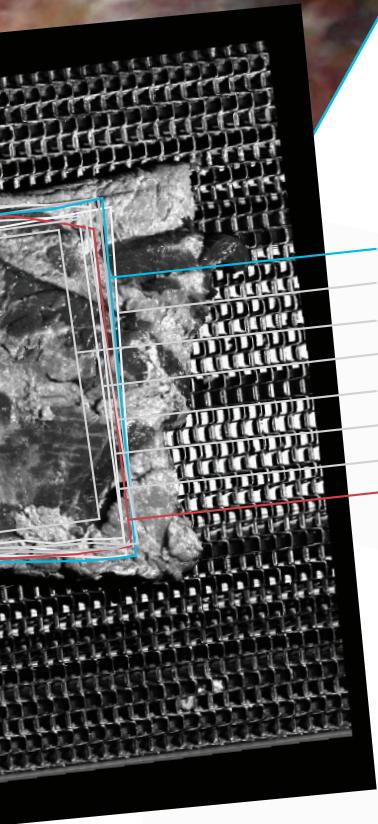
Accles & Shelvoke – The originator of the captive bolt stunning tool

AiRA – Robot specialist, specialized in dressing line robotics



## Can you afford not to make the difference?

When choosing a Frontmatec solution, optimization for your entire value chain is assured – from equipment and features to customized solutions, all secured for the future and your growth.



Price per belly:

- \$27.84
- \$26.04
- \$25.17
- \$24.66
- \$24.12
- \$23.58
- \$23.14
- \$21.87**

## Maximize your margins while ensuring the highest meat quality and meeting the strictest food safety standards

Frontmatec is a global leader in designing and developing complete solutions for the entire value chain of the red meat industry covering pork, beef and lamb.

When doing business with Frontmatec you have engaged with a partner with ambitions to lead the way in developing equipment, processes and solutions, which incorporate the highest level of ergonomic, hygienic and animal welfare. Our solutions ensure production of the required quality meat, with maximum yield and the lowest possible environmental impact.

# Achieve your ambition to have the most profitable productivity

Rising food safety standards, an increase in quality, and improved yields are just a few examples of how automated equipment have entered the processing lines in the food processing industry. From carcass processing to packaging, and everything in between, the “work” for the next generation worker becomes a little less like “work.”

With us, you have the possibility to secure profitable productivity gains as we strive to foster innovative use of know-how through strong collaboration with you, the sub-suppliers and experts in the industry. We dedicate ourselves to every project with a strong desire to help. Aiming for the best, to ensure your success, comes naturally to us.







Input about raw material coming into the production line, tracking every process to secure the best possible utilization of each individual carcass while having full control of the process line with machine surveillance to secure maximum uptime of the entire production flow.



## Intelligent use of man power

The question of implementing automation is a prime consideration for many CEOs and plant managers – whether it is simply a matter of ROI, weighing the benefits or deciding if that is the right choice for their plant.



## Reduce labor with automation

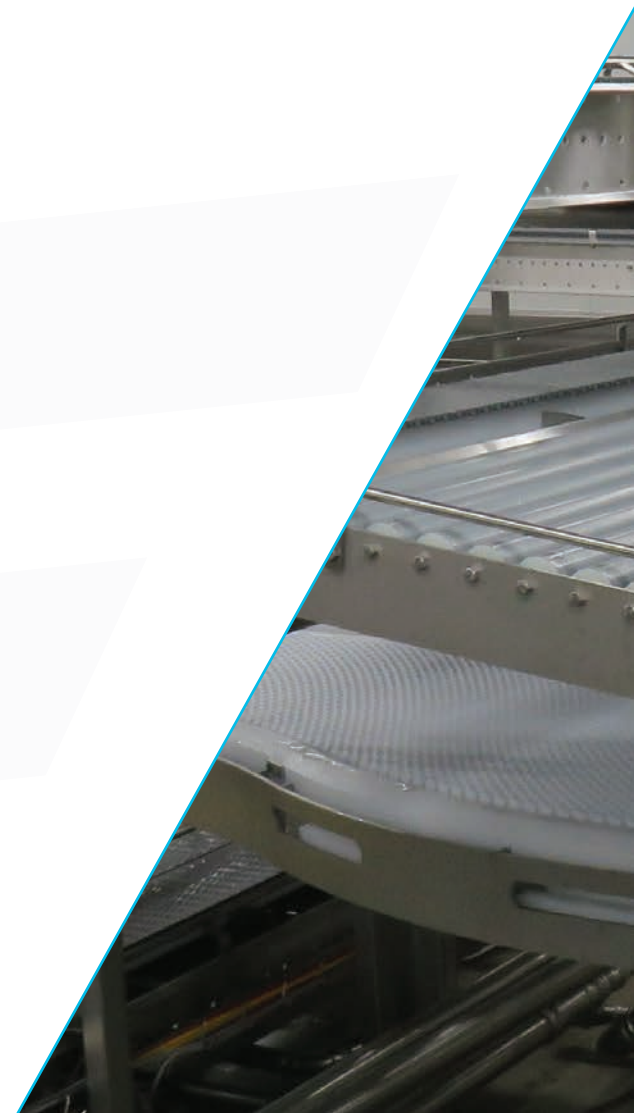
A meat processing plant is not a glamorous place to work. As in many other industries, plants struggle on a daily basis with staff absence and retention rates, thus creating a greater demand for the next generation worker: ... A robot.

With Frontmatec, you gain expert advice on where to best automate your process line. The unrivaled broad program of Frontmatec extends from single stand-alone machines to complete green field projects, leaving you with the possibility to focus and develop your business.

## Stay ahead of the game

Frontmatec is a leading supplier within Automation, Food Processing Software and SCADA solutions. Decision making based on real time operation data is becoming increasingly important in the Food Processing Industri, both to increase yield and throughput, but also to ensure Food Safety. This is where Frontmatec has used decades in developing practical software tools to help you do exactly that.

Frontmatec SW provides you with online overview of how you operation is performing.





Frontmtec provides complete production tracking systems, including weighing equipment, data collection and tracking systems for full traceability. Our innovative data collection and traceability concept includes a complete PLC/SCADA-based tracking and controlling system for easy and efficient control your entire production process. We can trace your products from the arrival of the animals at the slaughterhouse to the final dispatch in consumer packs or bulk cartons.



Good customer service is not just about responding to your requests. It is also about understanding the underlying points of your feedback, your daily challenges and your business and turning this knowledge into proactivity and solid solutions of mutual benefit.



## Partner up with somebody who understands you

You will get involved with a supplier who knows and understands your daily challenges, your business and the underlying points of your feedback, striving to turn this knowledge into proactivity and solid solutions of mutual benefit.

Securing a continuous running production and minimal downtime is a top priority, which is why we engage in a close service relationship from the very start of our business relationship. Frontmatec regional service centers with spare parts stock and technical assistance are close to our customer base – ready to react whenever a customer has a problem.

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Frontmatec develops world-leading customized solutions for automation in the food industry, other hygiene sensitive industries and the utilities industry. We are especially renowned for our high-quality systems for the entire value chain of the meat industry – from carcass grading, slaughter lines, cutting and deboning lines, hygiene systems and control systems, to logistics and packaging.

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